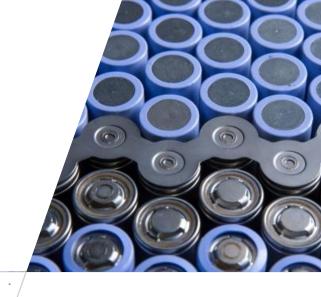


## **Outlook for Electric Vehicles and the Nuances of the EV Battery Market**

Dr. Andy Leach

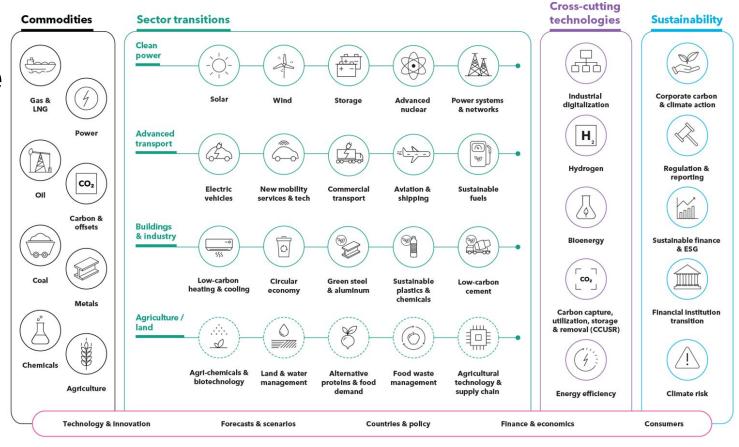


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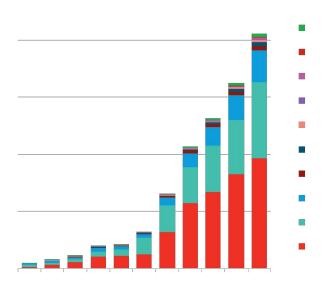
Strategies for a cleaner, more competitive future

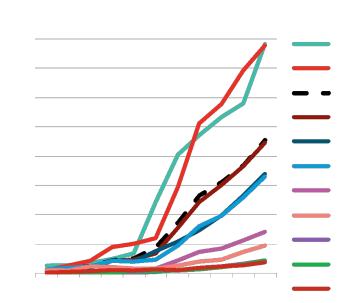


## Passenger EV sales set to continue growing rapidly

Passenger EV sales by market

EV share of new car sales by market

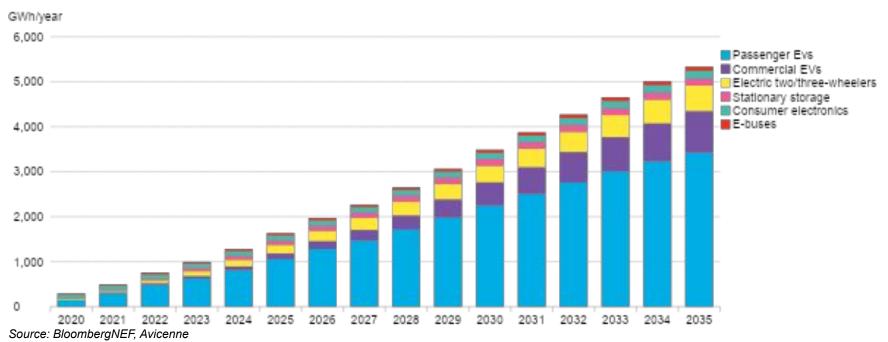




Source: BNEF. Includes BEVs and PHEVs. Note different axis scales.

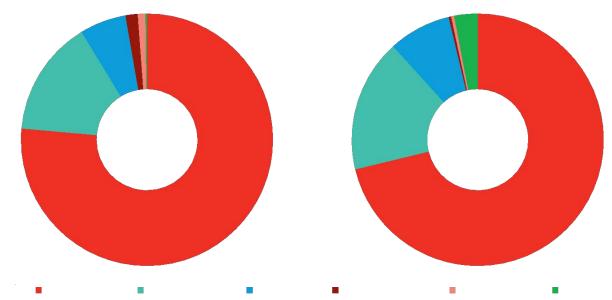
### Battery demand from EVs higher than previous forecast

#### Lithium-ion battery demand outlook



### Battery manufacturing ramping up globally

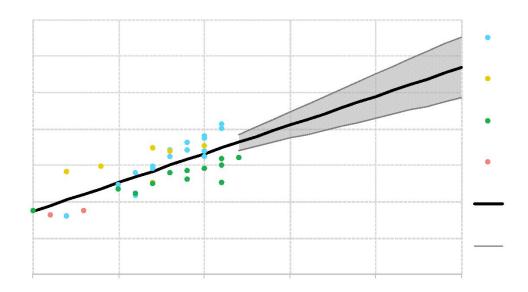
Lithium-ion cell manufacturing capacity by region of plant location



Source: BloombergNEF Note: 2022 includes facilities commissioned up to the end of May 2022. 2025 'Other' includes capacity outside of the regions otherwise indicated. Based on current announcements without de-risking. Values have been rounded.

## Battery pack density has increased and chemistries have changed

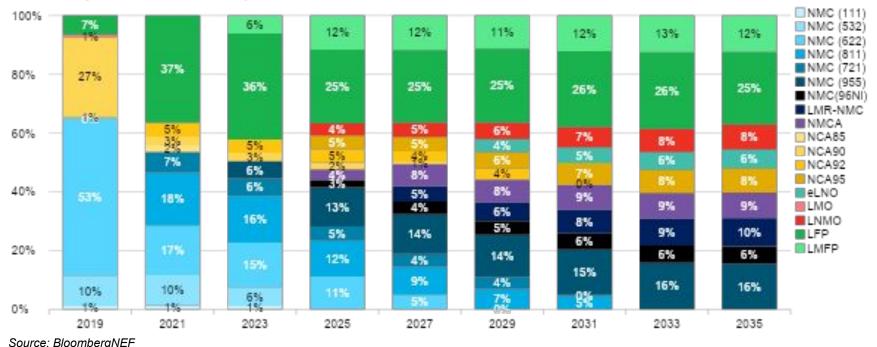
Historic and estimated changes to battery-pack energy density



Source: BloombergNEF

#### Chemistry evolution expected to continue

#### **Passenger EV chemistry mix**



### Lithium-ion battery price declines will continue going forward

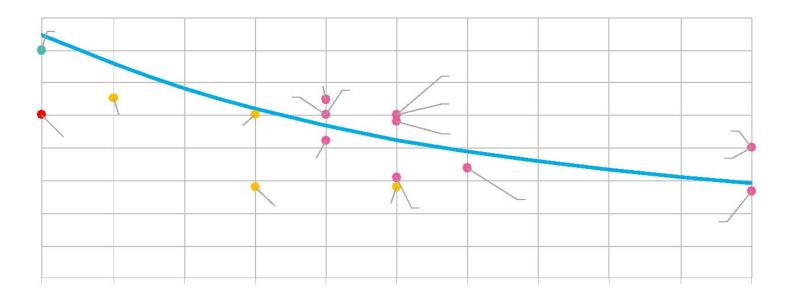
Lithium-ion battery price outlook



Source: BloombergNEF Note: This is based on the 2021 Battery Price Survey.

## Long-term cost reduction in pack price expected despite short-term volatility

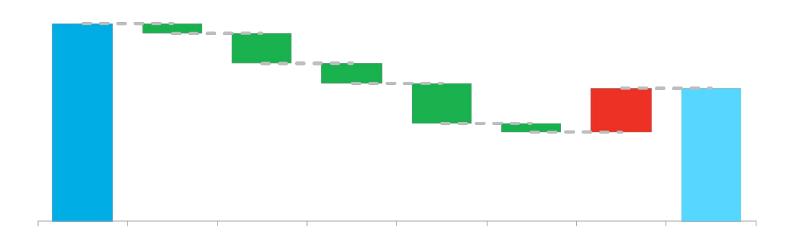
Publicly stated pack price targets



Source: BloombergNEF, company announcements.

## Volkswagen recent announcements suggests \$60-90 per kWh pack price

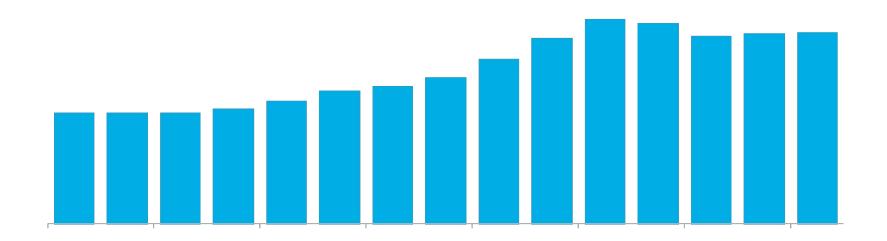
**Estimated cost of VW's future battery packs** 



Source: BloombergNEF Note: Av. pack price is the average 2021 volume weighted pack price. Raw material volatility is based on observed cathode price increases of 117% (NMC622) between September 2021 and June 2022, based on BloombergNEF's Cathode Cost Model (web | terminal). In reality, this should reflect a range of additional raw material costs based on the highest prices seen in the last 12 months.

### Lithium iron phosphate (LFP) battery cell cost adjusted for raw material prices

Battery pack prices have increased for the first time but leveling off

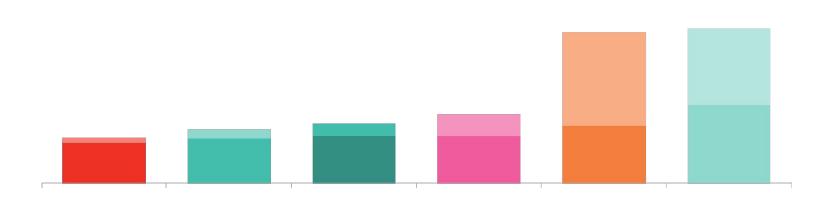


Source: BloombergNEF. Note: Adjusted costs for a 4h Chinese battery cell from 2021 Energy Storage Cost Survey (web | terminal) with Bottom-up Battery Cost Model (web | terminal) and Cathode Cost and Prices Livesheet (web | terminal). For full methodology on prices refer to Appendix A of note.

## Chinese E-bus battery packs two thirds cheaper than rest of the world

Cost of battery packs by segment

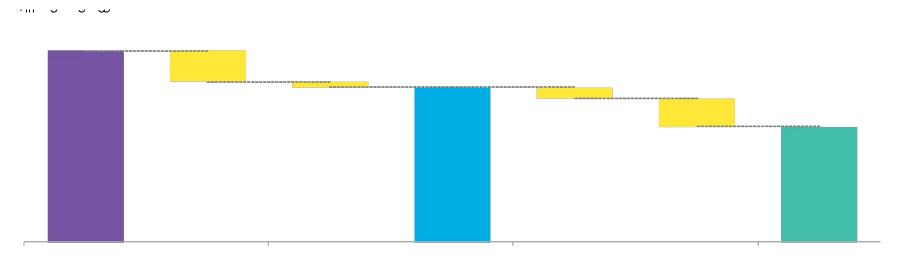




Source: BloombergNEF

## Solid state offers another route to cost savings

Solid-state battery cell manufacturing cost reduction outlook



Source: BloombergNEF. Note: SSB refers to the solid-state battery with lithium metal anode. Material savings include reduced material costs for both active and inactive components as well as the increased cost for the electrolyte. Manufacturing savings include saved costs across labor, manufacturing as well as equipment and plant depreciations.

### Thank you, any questions?

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